NGFN Food Hub Conference 2016
Cutting Edge Food Hub Models

localfoods.com
Dave Rand
Co-Founder & COO
dave@localfoods.com
Business Overview

From Idea to Reality

• Formed in late 2012 by:
  Andrew Lutsey (CEO)
  Dave Rand (COO)
  Ryan Kimura (CMO/CIO)
• Now with 45 employees in 2 distinct units
  • Wholesale Distribution
  • Public Market, Butcher, Cafe
• Operating out of 27,000 SF in Bucktown along Elston Ave
• Public Market, Café, The Butcher & Larder – opened June 2015
We make it easy to eat local

**Local Foods** is Chicago’s only retailer and distributor of exclusively Midwestern-grown foods, servicing 250 restaurants, caterers, schools, and institutions throughout Chicagoland.
Our distribution facility
What do we sell?

Seasonal Produce

Pastured Meats

Cheese and Dairy

Beans and Grains

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Where and who do we get it from?

Chicago is surrounded by some of the richest soil and most diverse production in the world. This land is also home to a wide network of innovative family farms and producers.

- Marcoot Creamery
- Stover’s Farm
- PrairiErth Farm
- Ferndale Farm
- Baker Miller
- Bane Family Farm
- Tempel Farm Organics
- Montalbano Farms
- Cameron Farms
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Where does it go?

Our own fleet of trucks delivers product from our warehouse to over 250 customers across the Chicago area.
Vertically Integrated – MightyVine Tomatoes

Our new greenhouse in Rochelle, IL (80 miles west of Chicago)

- 8 acres under glass
- +90,000 lbs/week
- Year-round production
- Picked for flavor
- Consistent
- Nutritious
- Educational Opportunities
Check out this great video of our opening in Bucktown!
Dave Rand, Co-Founder
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